



New cargo flight gives Indiana exports non-stop bridge to Europe.

DB Schenker's third scheduled IND Cargolux flight helps expedite exports by avoiding O'Hare

INDIANAPOLIS – For Indiana manufacturers exporting to Europe, the options to ship air cargo have become a little easier. Starting this Sunday, the Indianapolis International Airport (IND) will welcome a third weekly scheduled all-cargo flight with regular Sunday service to Luxembourg, Europe. The new international all-cargo flight has been arranged by freight forwarder DB Schenker's Indianapolis office and will be operated by Cargolux Airlines using Boeing 747 cargo aircraft.

In February 2006, DB Schenker, Indianapolis-based Roche Diagnostics, Cargolux, and the Indianapolis Airport Authority (IAA) collaborated to establish the first non-stop all-cargo flight from Europe. That operation quickly expanded with a second Cargolux flight from Luxembourg starting that July. These two cargo flights have successfully operated for the past six years bringing time and temperature-sensitive import and export shipments directly to the region.

"Healthcare is a key focus of DB Schenker, with considerable investment going into the growth of this vertical market," said Bob Gahan, Vice President Global Sales-Healthcare for DB Schenker. "Our flights offer total security and control for our customers' cold chain shipments, from time of pickup, until final delivery."

"This additional weekly non-stop flight is a result of an 18% increase in regional air export demand," said Chris Matney, Air Service Director for the IAA, citing available U.S. Census data. "Surprisingly, of the over 180 million pounds of air cargo Indiana exported in 2010, less than 2% of those exports left from an Indiana airport."

"Almost two-thirds of Indiana's air cargo exports end up flying out of Chicago's O'Hare airport, which is often challenged by congestion and unreliable flight schedules," Matney added. "This new cargo flight is a great opportunity for IND and the economic development of our region."

"Having this non-stop export flight provides a direct connection between our state and a globally strategic international market. This new service offers our customers additional flexibility in their supply chain and provides a reliable, customized end-to-end solution for time- and temperature-sensitive products from a single source," said Thurman Walker, General Manager, DB Schenker Indianapolis.

"This new flight will be a great way for Indiana companies to quickly get their exports into Europe to start the week. We hope the local community supports this flight so that we

position ourselves to attract additional flights to other strategic destinations in the future, not just for the healthcare industry, but all export growth in the region,” said David Holt, Vice President Operations & Business Development for Conexus Indiana.

About DB Schenker

DB Schenker is one of the leading globally integrated logistics service providers and handles all of Deutsche Bahn’s transportation and logistics operations. DB Schenker offers land transport, air and ocean freight, as well as comprehensive logistics solutions and global supply chain management from a single source.

About Roche

Headquartered in Basel, Switzerland, Roche is a leader in research-focused healthcare with combined strengths in pharmaceuticals and diagnostics. Roche is the world’s largest biotech company with truly differentiated medicines in oncology, virology, inflammation, metabolism and CNS. Roche is also the world leader in in-vitro diagnostics, tissue-based cancer diagnostics and a pioneer in diabetes management. Roche’s personalized healthcare strategy aims at providing medicines and diagnostic tools that enable tangible improvements in the health, quality of life and survival of patients. In 2010, Roche had over 80,000 employees worldwide and invested over 9 billion Swiss francs in R&D. The Group posted sales of 47.5 billion Swiss francs. Genentech, United States, is a wholly owned member of the Roche Group. Roche has a majority stake in Chugai Pharmaceutical, Japan. For more information: www.roche.com or www.roche-diagnostics.us.

About Conexus Indiana

Conexus Indiana is an initiative to capitalize on emerging opportunities in advanced manufacturing and logistics, aligning resources and expertise to make Indiana a leader in these exciting industries. For more information: www.conexusindiana.com.

About the Indianapolis Airport Authority

The Indianapolis Airport Authority (IAA) owns and operates Indiana’s largest airport system. In addition to Indianapolis International Airport (IND), its facilities include the Downtown Heliport, Eagle Creek Airpark, Hendricks County Airport, Indianapolis Regional Airport, and Metropolitan Airport. IND has received several prestigious awards recognizing it as a leader within its class, including best airport in North America by Airports Council International as part of its annual Airport Service Quality awards for performance excellence. IND is the first airport in the U.S. to win LEED® certification for an entire terminal campus, and the airport has won recognition for excellent customer service, concessions programs, and art and architecture.

IND’s economic impact in Central Indiana is more than \$3.3 billion annually, and about 10,000 people work at the airport each day. Benefitting from lower-than-average fares, IND serves more than 7 million business and leisure travelers each year and averages 135 daily nonstop flights to 34 destinations. Home of the world’s second-largest FedEx Express operation and the nation’s eighth-largest cargo facility, IND is committed to becoming the airport system of choice for both passenger and cargo service. For more information, visit IND’s Facebook page at [Indianapolis International Airport](https://www.facebook.com/IndianapolisInternationalAirport) and Twitter page at @INDairport.

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